

## EDMONTON PUBLIC SCHOOLS

January 25, 2000

TO: Board of Trustees

FROM: E. Dossdall, Superintendent of Schools

SUBJECT: District Rates for 2000-2001

ORIGINATORS: A. McBeath, Department Head  
G. Reynolds, Department Head

### RESOURCE

STAFF: Meredith Colgan, Mary-Ellen Deising, Marion de Man, Michael Ediger,  
Brian Fedor, Bob Holt, Glenn Johnson, Bob Maskell, Andy Moore, Dean Power,  
Shirley Stiles, Carol Suddards, Victor Tanti, Dale Tomas, Neil Usher, Lisa Wright

### INFORMATION

Rates charged to schools and central department decision units for services provided by cost recovery decisions units, and fees charged to staff, students, parents, and the community are revised annually by the administration. All fees are reviewed in accordance with board policy and administrative regulation to ensure that no charges are included for instruction or for the use of instructional materials other than for music instrument rental at junior and senior high schools and textbook rentals at the senior high schools.

As a result of the review there was deemed to be sufficient rationale for change to those rates and fees as listed in Appendix I for 2000-2001. Sections are highlighted where there is a change in rate from 1999-2000 or where a new service is provided for 2000-2001. A rationale is provided for change in rates.

Transportation fees will be established based on board approval of transportation contracts, Alberta Education transportation grants for 2000-01, and bus pass rates set by The City of Edmonton.

MED:bly

APPENDIX I - District Rates

## District Rates

Item	1999-00 Rate	Proposed 2000-01 Rate
<b>AFTER HOURS USE OF SCHOOLS</b>		
Political (except City of Edmonton all-party political meetings) and union meetings or non-recreational activities (e.g., religious meetings, cultural language classes (in excess of four rooms), condominium association meetings):		
<ul style="list-style-type: none"> <li>• First classroom</li> <li>• Each additional classroom</li> <li>• Library (under 4,000 sq. ft.)</li> <li>• Library (over 4,000 sq. ft.)</li> <li>• Home Ec. Room/Cafeteria</li> <li>• Industrial Arts Room</li> <li>• Gymnasium</li> <li>• Auditorium</li> </ul>	<ul style="list-style-type: none"> <li>\$ 6.50/hr</li> <li>\$ 4.50/hr</li> <li>\$ 9.50/hr</li> <li>\$12.00/hr</li> <li>\$10.50/hr</li> <li>\$12.00/hr</li> <li>\$12.00/hr</li> <li>\$20.00/hr</li> </ul>	no change
Activities sponsored by a profit-oriented organization (one not registered under the Societies Act or Section 200 of the Companies Act) for which a fee is charged, or activities which indirectly result in financial gain for an individual or company (e.g., private computer, piano, or sports-related instruction):		
(NOTE: per occasion - maximum 3 hrs)		
<ul style="list-style-type: none"> <li>• Gymnasium</li> <li>• Classroom</li> <li>• Cafeteria</li> <li>• Auditorium</li> </ul>	<ul style="list-style-type: none"> <li>\$ 65.00</li> <li>\$ 65.00</li> <li>\$ 65.00</li> <li>\$100.00</li> </ul>	no change
The following custodial overtime rates are added when computing the cost for paid after-hours rentals of schools:		
<ul style="list-style-type: none"> <li>• Head Custodian</li> <li>• Other Custodians</li> <li>• Custodial Assistants</li> </ul>	<ul style="list-style-type: none"> <li>schools up to 50,000 sq. ft.</li> <li>schools up to 100,000 sq. ft.</li> <li>schools up to 200,000 sq. ft.</li> <li>schools over 200,000 sq. ft.</li> <li>all schools</li> <li>all schools</li> </ul>	<ul style="list-style-type: none"> <li>\$25/hour</li> <li>\$26/hour</li> <li>\$27/hour</li> <li>\$28/hour</li> <li>\$25/hour</li> <li>\$20/hour</li> </ul>
The district has been directed to charge and collect GST on all after-hours rentals. This will be calculated by Financial Services and added to the invoice being sent to the group. When Rental Services coordinates the paid rentals for schools, they will forward the request for billing to Financial Services with instructions to code revenue to your school. The GST collected will be forwarded to Revenue Canada by Financial Services.		

**RATIONALE:**

The rate for custodial overtime is not a new rate; it was decided to include this information for principals along with the District Rates.

Item	1999-00 Rate	Proposed 2000-01 Rate
<b>MUSIC INSTRUMENT RENTAL</b>		
Schools • maximum per instrument rental	\$100	no change
<b>MUSIC ENRICHMENT PROGRAM</b>		
• Instrumental Rental - first year	\$150	\$170
• Instrumental Rental - succeeding years	\$195	\$210
• Owning Own Instrument	\$100	\$110
• Orchestra only	\$100	\$140
• Elementary Choral	\$105	\$110
• Senior High Choral	\$110	\$120
• Orff	\$100	\$115
• Out-of-district fees - Orchestra	\$355	no change
• Out-of-district fees - Instruction	\$355	
• Out-of-district fees - Choral	\$280	
• Out-of-district fees - Orff	\$280	

**RATIONALE:** In accordance with the Board mandate that Music Enrichment be operating on a 50% cost recovery by 2000, if enrolment is as projected, this should enable us to operate at 50% cost recovery.

<b>PARKING FEES</b>		
• Exterior • Centre – conditional • Centre – unconditional	\$45/yr plus GST \$225/yr plus GST \$250/yr plus GST	no change
<b>SPACE IN SCHOOLS USED BY CENTRAL DEPARTMENTS</b>		
• Per classroom  • Non-classroom • Dead storage	\$1,300 + cost of custodial services \$18 per m <sup>2</sup> \$650	no change
<b>OCCASIONAL USE OF SPACE IN SCHOOLS BY CENTRAL DEPARTMENTS</b>		
• First classroom • Each additional classroom • Gymnasium • Cafeteria • Auditorium • Library (less than 4,000 square feet) • Library (more than 4,000 square feet) • Home economics room • Industrial arts and shop areas • Typing lab • Computer room (per computer used) • Office space (evenings) • Office space (full-time)	\$ 6.00/hr \$ 4.25/hr \$ 9.75/hr \$ 9.75/hr \$18.00/hr \$ 8.50/hr \$10.75/hr \$ 9.75/hr \$10.75/hr \$ 6.25/hr \$ 1.15/hr \$ 2.00/hr \$17.85/m <sup>2</sup>	no change

Item	1999-00 Rate	Proposed 2000-01 Rate
<b>STAFF CHARGES TO EXTERNAL ORGANIZATIONS</b>		
<ul style="list-style-type: none"> <li>• Requests from Alberta Learning</li> <li>• All other requests</li> </ul>	<p style="text-align: center;">cost of supply teacher</p> <p style="text-align: center;">Determined by principal/decision unit administrator.</p>	no change
<b>TEXTBOOK RENTAL</b>		
<ul style="list-style-type: none"> <li>• Senior High</li> <li>• Junior High</li> </ul>	<p>\$51</p> <p>0 (caution fee may be charged)</p>	no change

### District Service Rates

Item	1999-00 Rate	Proposed 2000-01 Rate
<b>BENNETT ENVIRONMENTAL EDUCATION CENTRE</b>		
Residence: 1 or 2 classes, maximum 64, 2 and 3 day program, includes: <ul style="list-style-type: none"> <li>• meals &amp; snacks</li> <li>• program planning</li> <li>• overnight facility supervision</li> <li>• teacher assistance</li> <li>• equipment and supplies as needed</li> </ul>	\$31.31/person per day	\$31.31 /person/day (Elementary)  \$34.50/person/day (Jr. & Sr. High)

**RATIONALE:** deficit; food cost

Residence Non-Program: for businesses or private groups: minimum 25 <ul style="list-style-type: none"> <li>• overnight supervision</li> <li>• meeting room space extra</li> <li>• meals, instruction extra</li> </ul>	\$11.95/person night without bedding \$15.95/person night with bedding (4 per room)	\$11.95/person night without bedding \$15.95/person night with bedding (4 per room)  \$24.95/person night without bedding \$33.95/person night with bedding (2 per room)
-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

**RATIONALE:** deficit; space usage

Day Programs (9-9:30 a.m. to 2:30-3 p.m.) includes: <ul style="list-style-type: none"> <li>• instructor</li> <li>• equipment where necessary</li> <li>• student books where available</li> <li>• programs available are:               <ul style="list-style-type: none"> <li>- Community Change</li> <li>- Cross Country Skiing</li> <li>- Electricity and Magnetism</li> <li>- Evidence &amp; Investigation</li> <li>- Flight</li> <li>- L'hivernant</li> <li>- Mechanisms Using Electricity</li> <li>- Pond Study</li> <li>- Sky Science</li> <li>- Trees &amp; Forests</li> <li>- Vehicles &amp; Devices that Move</li> <li>- Voyageurs</li> <li>- Waste and Our World</li> <li>- Wheels &amp; Levers</li> </ul> </li> </ul>	<u>Sept – Feb</u> \$299 per class (up to 30)  \$10.00/person (groups over 30) (max. 35)  <u>Mar – June</u> \$329 per class (up to 30)  \$11/person (groups over 30) (max. 35)	\$329 per class (up to 30)  \$11/person (groups over 30) (max. 35)
----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------

**RATIONALE:** same rate as Spring 2000

Item	1999-00 Rate	Proposed 2000-01 Rate
Science Review – full day, grade 6, at your school, includes: <ul style="list-style-type: none"> <li>• instructor</li> <li>• equipment</li> <li>• student booklet</li> <li>• unit tests</li> </ul>	\$449/class for 1 class (up to 30 )  \$349/class for 2 classes (up to 60) at same school	\$449/class for 1 class (up to 30 )  \$374.50/class for 2 classes (up to 60) at same school

**RATIONALE:** same rate as Spring 2000

Geo Day <ul style="list-style-type: none"> <li>• 1/2 day with instructor</li> <li>• planning assistance</li> <li>• 1/2 day w/o instruction in surrounding area</li> </ul>	\$155/class (up to 30) \$5.50/person (over 30 - max. 35)	\$199/class (up to 30) \$6.75/person (over 30 - max. 35)
---------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------	-------------------------------------------------------------

**RATIONALE:** deficit; to bring prices in line regarding relative value of various programs

Travelling Programs, 2-3 hours, includes: <ul style="list-style-type: none"> <li>• instructor visits your class</li> <li>• half day instruction</li> <li>• programs available:               <ul style="list-style-type: none"> <li>- Travelling Fur Trader</li> <li>- Wheels &amp; Levers</li> </ul> </li> </ul>	\$149 per class visit (max. 30) + travel expense for schools outside Edmonton	\$185 per class visit (max. 30) \$6.25/person (over 30 – max. 35) + travel expense for schools outside Edmonton
-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------------------

**RATIONALE:** deficit; to bring prices in line regarding relative value of various programs

Satellite Programs, half and full day programs available, includes: <ul style="list-style-type: none"> <li>• instructor</li> <li>• equipment</li> <li>• programs available:               <ul style="list-style-type: none"> <li>- Canoeing</li> <li>- Cross Country Skiing</li> </ul> </li> </ul> Satellite Programs, half and full day programs, includes <b>equipment only</b> <ul style="list-style-type: none"> <li>• programs available:               <ul style="list-style-type: none"> <li>- Canoeing</li> <li>- Cross Country Skiing</li> </ul> </li> </ul>	\$225/day \$120/half day	no change
Other Services Available: <ul style="list-style-type: none"> <li>• Animal Survival, ½ day, includes equipment</li> <li>• Video Rental - 1 video - 2 videos</li> <li>• Compasses               <ul style="list-style-type: none"> <li>- replacement if lost or broken</li> </ul> </li> <li>• Orienteering               <ul style="list-style-type: none"> <li>- no instruction, maps and keys available</li> </ul> </li> </ul>	\$25 \$3 per week \$5 per week no charge \$10 per each \$25/half day	no change
Meeting Room Rentals <ul style="list-style-type: none"> <li>• Model Room - includes AV equipment</li> <li>• Cloverdale Room - no equipment</li> <li>• Rossdale Room - no equipment</li> <li>• Dining Room</li> <li>• additional set up</li> </ul>	\$150/day \$100/day \$100/day \$200/day \$50-\$100	no change

Item	1999-00 Rate	Proposed 2000-01 Rate
<b>CONTINUING EDUCATION SERVICES</b>		
Training Services	individual prices as listed	individual prices as listed
• Class Calendar and Inservice Calendar Courses		\$89 per hour
• Consultation, needs assessment, professional development planning		by contract
• Customized training		
Conference and Event Services		\$2 - \$5 per reg.
• Registration only		no change
• Basic registration & customer support	\$7.50-\$15 per reg. by contract	no change
• Customized registration & customer support		
• Facility rental		
- Seminar Rooms	\$75-\$100 per day	no change
- Computer Labs	\$300-\$400 per day	no change
• software installation and lab orientation	\$50 per hour	\$55 per hour

**RATIONALE:** To reflect the increase in costs due to salary increases and the addition of two permanent exempt staff which are involved in providing this service (prior to these individuals becoming permanent this service was covered by project contract staff which did not involve the same rate of overhead for benefits (12.5% vs 18.1% for exempt).

Advertising & Marketing Support Services		
• Class Calendar promotion/advertising		\$1,000 per page
• Scantron Survey Services	\$55 per hour	no change
<b>CONSULTING SERVICES</b>		
Consulting Services Standard Rate	\$95/hour	no change
• Travel (per incident)	\$47.50	
SMH Services (inclusive of travel)		
• only for eligible SMH students (Sensory Multi-handicapped)	\$35/hour	no change
School or area Professional Development (inclusive of travel and preparation)		
• full day session (4.5 to 6.5 hours)		\$995/session
• half day session (2.5 to 3.5 hours)		\$595/session
• short session (1 to 1.5 hours)		\$295/session
Multilingual Services	\$44 per hour	no change
• Travel (per incident)	\$22	
Social Workers Contract (Optional)	\$73/hour	no change
• Travel (per incident)	\$36.50	
Reading and Psychology Contract (inclusive of travel) (Optional)		
<u>Reading</u>		
• Standard Eligibility Assessment		\$250/student
• Assessment for Programming		\$625/student
• Allocation Eligibility Review		\$125/student

Item	1999-00 Rate	Proposed 2000-01 Rate
<u>Psychology</u> <ul style="list-style-type: none"> <li>• Standard Eligibility Assessment</li> <li>• Assessment for Programming</li> <li>• Behaviour Disorders Assessment</li> <li>• Early Education Assessment</li> </ul>		\$375/student \$575/student \$595/student \$900/student
Inservices (advertised in Inservice Calendar) <ul style="list-style-type: none"> <li>• full day (4.5 hours or over)</li> <li>• half day (2.5 hours up to 4 hours)</li> <li>• after school (up to 2 hours)</li> </ul>	\$99/person \$55/person \$32/person	no change \$59/person \$35/person

**RATIONALE:** to cover the cost of coffee, etc. provided to participants, which previously had never been factored into our costs

<b>FACILITIES SERVICES</b>		
Technical and Operational Consultation <ul style="list-style-type: none"> <li>• Architectural</li> <li>• Energy Management</li> <li>• Mechanical</li> <li>• Electrical</li> <li>• Telephone</li> <li>• Sound System</li> <li>• Capital Plan Technical Advice</li> <li>• Plans and specifications</li> </ul>	\$74 per hour invoiced cost + 5%	\$76 per hour invoiced cost + 5%
Security/Custodial	\$63	no change
Portable Relocations	10% of contract amount	no change

**RATIONALE:** due to salary increments

Testing and Inspection Services <ul style="list-style-type: none"> <li>• Building Code inspections</li> <li>• Elevators</li> <li>• Fire equipment, servicing, certification</li> </ul>	cost plus admin fee \$32	no change
<u>Maintenance Services</u> Desk Repair <ul style="list-style-type: none"> <li>• Top, Seat, Back</li> <li>• New Top</li> <li>• Seat or Back only</li> <li>• Welding Repairs to Desk</li> </ul> Whiteboards <ul style="list-style-type: none"> <li>• 4' x 8' installed premium quality</li> <li>• 4' x 4' installed premium quality</li> </ul> Tackboards <ul style="list-style-type: none"> <li>• 4' x 8' installed premium quality</li> <li>• 4' x 4' installed premium quality</li> </ul>	(unit cost) \$40 \$25 \$18 \$10 min. charge \$260 \$175 \$125 \$100	rates on request rates on request rates on request
<ul style="list-style-type: none"> <li>• Trade rates               <ul style="list-style-type: none"> <li>- electronics, computer repair</li> <li>- instrumentation</li> <li>- structural</li> <li>- mechanical</li> </ul> </li> </ul>	\$26 – 53 per hour	no change



Item	1999-00 Rate	Proposed 2000-01 Rate
<ul style="list-style-type: none"> <li>- electrical</li> <li>- carpet</li> <li>- drapery and blinds</li> <li>- paint</li> <li>- roofing</li> <li>- trade helpers</li> <li>• Telescopic Ladder</li> <li>• Travel - one charge per location, per day</li> </ul>	<p style="text-align: center;">\$35 per day</p> <p style="text-align: center;">\$16</p>	<p style="text-align: center;">no change</p> <p style="text-align: center;">no change</p>
<p><u>Security and Custodial Services</u></p> <ul style="list-style-type: none"> <li>• monitoring includes intrusion, fire and mechanical alarms <ul style="list-style-type: none"> <li>- elementary schools</li> <li>- elementary/junior high schools</li> <li>- junior high schools</li> <li>- senior high schools</li> <li>- non operational schools and closed buildings</li> </ul> </li> <li>• security call outs</li> <li>• custodial cleanliness assessments <ul style="list-style-type: none"> <li>- elementary schools</li> <li>- elementary/junior high schools</li> <li>- junior high schools</li> <li>- high schools</li> <li>- closed buildings</li> </ul> </li> <li>• pest control service</li> <li>• orientation for new custodians (average 4 hours)</li> <li>• boiler chemicals, dispensing services</li> </ul> <p>Other Services</p> <ul style="list-style-type: none"> <li>• Utility consumption and allocations</li> </ul>	<p style="text-align: center;">\$1,260/year</p> <p style="text-align: center;">\$1,575/year</p> <p style="text-align: center;">\$1,890/year</p> <p style="text-align: center;">\$2,310/year</p> <p style="text-align: center;">\$1,260/year</p> <p style="text-align: center;">\$42 per call</p> <p style="text-align: center;">\$330</p> <p style="text-align: center;">\$330</p> <p style="text-align: center;">\$500</p> <p style="text-align: center;">\$660</p> <p style="text-align: center;">\$330</p> <p style="text-align: center;">cost + admin fee</p> <p style="text-align: center;">\$34</p> <p style="text-align: center;">\$44 per hour</p> <p style="text-align: center;">cost plus fee</p> <p style="text-align: center;">\$74 per hour</p>	<p style="text-align: center;">no change</p> <p style="text-align: center;">no change</p> <p style="text-align: center;">no change</p> <p style="text-align: center;">no change</p> <p style="text-align: center;">no change</p> <p style="text-align: center;">no change</p> <p style="text-align: center;">no change</p> <p style="text-align: center;">no change</p> <p style="text-align: center;">no change</p>
<p><u>Print Services</u></p> <ul style="list-style-type: none"> <li>• Photocopying</li> <li>• binding, Folding, Wrapping</li> </ul>	<p style="text-align: center;">\$.0280 per impression</p> <p style="text-align: center;">rates on request</p>	<p style="text-align: center;">\$0.285 per impression</p> <p style="text-align: center;">no change</p>

**RATIONALE:** increased operating costs and salaries

**FINANCIAL SERVICES**

<p><u>Distribution Centre</u></p> <ul style="list-style-type: none"> <li>• Storage retrieval system - records storage</li> </ul>	<p style="text-align: center;">\$10 per box annual fee (\$10 for each delivery/pick up)</p>	<p style="text-align: center;">no change</p>
----------------------------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------	----------------------------------------------

Item	1999-00 Rate	Proposed 2000-01 Rate
<ul style="list-style-type: none"> <li>Trucking charges (on-site working time) <ul style="list-style-type: none"> <li>- large truck with two staff</li> <li>- large truck with one staff</li> <li>- small truck with two staff</li> <li>- small truck with one staff</li> </ul> </li> </ul>	\$57 per hour \$38 per hour \$49 per hour \$32 per hour	\$59 per hour \$39 per hour \$51 per hour \$33 per hour
<ul style="list-style-type: none"> <li>Travel to Site</li> </ul>	\$16 flat rate	no change
<ul style="list-style-type: none"> <li>Invoice Materials Returns</li> </ul>	\$15 processing fee	no change
<ul style="list-style-type: none"> <li>Receive &amp; Process Customs Broker Orders</li> </ul>	\$50 each	no change

**RATIONALE:** To cover the increase in costs that are anticipated.

<ul style="list-style-type: none"> <li>Mail Delivery, including delivery of boxes from school to school <ul style="list-style-type: none"> <li>- 1 day per week</li> <li>- 2 days per week</li> <li>- 3 days per week</li> <li>- 4 days per week</li> <li>- 5 days per week</li> </ul> </li> </ul>	\$1,100 \$1,500 \$1,800 \$2,200 \$2,600	\$ 800 \$1,000 \$1,200 \$1,400 \$1,600
<ul style="list-style-type: none"> <li>Mail Sorting</li> </ul>		\$ 170
<ul style="list-style-type: none"> <li>Restocking Charge</li> </ul>	15%	no change
<ul style="list-style-type: none"> <li>Single Package Delivery</li> </ul>	\$5.50 each	no change
<ul style="list-style-type: none"> <li>Deliver, pick up and return</li> </ul>	\$9.50 each	no change

**RATIONALE:** Since some schools are using courier service, the schools that use the Distribution Centre for mail delivery are subsidizing the sorting of the mail. For that reason, a charge of \$170 per school will be implemented and the mail delivery charges will be reduced.

<b>INFORMATION TECHNOLOGY SERVICES</b>		
Advice <ul style="list-style-type: none"> <li>ITS service, recommendations</li> <li>technical consultation and design</li> </ul>	no charge \$78 per hour	no change
Help Desk Support <ul style="list-style-type: none"> <li>District/Central sponsored applications such as Student Info. Systems, MS Exchange e-mail, school connections to the district WAN, etc.</li> <li>Requests for ITS services</li> <li>Procedural or troubleshooting (MS Office Suite, TRS, Novell/NT, Windows, DOS, Programming IP Addresses, Viruses, PC's and Printers, MacIntosh) in a LAN environment</li> <li>General requests for assistance</li> </ul>	no charge  \$2 per minute (time on hold not included)	no change
Microcomputer and Local Area Network Technical Support <ul style="list-style-type: none"> <li>Requested LAN, pc and software setup, support</li> </ul>	\$78 per hour	no change

Item	1999-00 Rate	Proposed 2000-01 Rate
<ul style="list-style-type: none"> <li>Regularly scheduled LAN and pc support contracts available at reduced rates (see service agreements)</li> <li>After-hours service rates on evenings and weekends also available</li> </ul>	\$66 per hour	no change
E-mail Services <ul style="list-style-type: none"> <li>staff e-mail (Microsoft Exchange)</li> <li>student e-mail (basic Internet mail)</li> </ul>	\$24/person/yr (pro-rated) \$.25 per student/mth	no change
Software Applications Annual Licence Maintenance and Support <ul style="list-style-type: none"> <li>Budget Planning System</li> <li>School SIS (combined Office/ Classroom SIS version)               <ul style="list-style-type: none"> <li>basic support for school office only</li> <li>extended support (licenses, Help Desk) for all staff in school</li> </ul> </li> <li>Fees Management System</li> </ul>	no charge no charge no charge \$450 per year \$250 per year	no change no change \$350/year + .50/student annually no change

**RATIONALE:** to be partially based on the size of the school, which impacts the complexity and amount of support.

Internet Services <ul style="list-style-type: none"> <li>Home dialup Internet Accounts (various usage packages available)</li> <li>School WAN Internet Access               <ul style="list-style-type: none"> <li>at 64K ISDN</li> <li>at 128K ISDN</li> <li>VPWAN gateway</li> </ul> </li> <li>Web Home Pages (standard)</li> <li>Web Hosting (enhanced)</li> <li>additional options, database access, message boards, and regular statistical reporting</li> </ul>	from \$9.95/month \$110/month \$190/month \$144/month plus 3rd party I.S.P. charges free from \$20/month from \$10/month	no change no change no change no change no change
Application Development and Programming <ul style="list-style-type: none"> <li>Custom programming (school specific reports, templates, etc.)</li> <li>Reduced rates for longer term projects based on project scope</li> </ul>	\$78 per hour	no change
Inservices <ul style="list-style-type: none"> <li>Half day hands-on, small group classes (SIS, BPS, etc.)</li> <li>Custom inservices, professional development days, in-school presentations</li> </ul>	\$80/person \$78 per hour	no change

Item	1999-00 Rate	Proposed 2000-01 Rate
<b>LEADERSHIP SERVICES</b>		
<ul style="list-style-type: none"> <li>• Service Package</li> </ul>	\$395 + \$6.70/student	no change
<ul style="list-style-type: none"> <li>• Other service requests</li> </ul>	\$95 per hour	
<b>MARKETING SERVICES</b>		
<ul style="list-style-type: none"> <li>• Marketing and Communications consulting</li> </ul>	\$67 per hour	no change
<ul style="list-style-type: none"> <li>• Graphic Design (brochures, progress reports, etc.)</li> </ul>	\$67 per hour	no change
<ul style="list-style-type: none"> <li>• CMPA <i>Preferred rates can be negotiated for large projects.</i></li> </ul>	as listed in brochure	
<b>RESOURCE DEVELOPMENT SERVICES</b>		
<ul style="list-style-type: none"> <li>• Web Links               <ul style="list-style-type: none"> <li>- 1 computer</li> <li>- 2 to 15 computers</li> <li>- 16 to 50 computers</li> <li>- 51-100 computers</li> <li>- 100-150 computers</li> <li>- over 150 computers</li> </ul> </li> <li>• Consulting rate (RDS consultant)</li> </ul>	\$40/yr \$125/yr \$225/yr \$350/yr \$425/yr \$500/yr  \$95/hour	no change